CTO / TECHNOLOGY LEADERSHIP

Paul Schulz

Executive technology leadership for product, engineering and growth.

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PROFILE

CTO and CTPO with 26 years in technology leadership and 34 years in hands-on software product development. I have founded and sold businesses, led global product and technology organisations, and delivered SaaS platforms and high-volume digital services. I connect technology strategy to customer and commercial outcomes, and remain hands-on across architecture, engineering, cloud, security and AI. I'm authoring Method.AI, an AI deployment methodology.

Global engineering leadership
Built and led organisations spanning the UK, Europe, the Americas, Australia and Asia.

Products at scale
Delivered platforms serving millions of users and customers across multiple markets.

Builder and operator
Founded and sold businesses; combines executive leadership with active technical contribution.

ROLE-FIT CAPABILITIES

CTO / CTPO leadership / Technology strategy / Product direction / Engineering organisation design / Cloud & platform / Security & compliance / AI adoption / Commercial delivery / Global leadership

SELECTED IMPACT

Led global product and technology at Skedulo
Built a high-performance organisation across four countries, spanning product, engineering, infrastructure, cybersecurity and support.

Led a 100-person product and engineering team
At Perkbox, delivered a multi-market SaaS platform serving thousands of businesses and hundreds of thousands of employees.

Founded and sold software businesses
Created Open Video Ads, growing its open-source and commercial products to millions of video ads daily before sale to JW Player.

Delivered at exceptional scale and pace
Built a mass-vaccination scheduling SaaS product and global team in six weeks, serving hundreds of millions of residents.

PROFESSIONAL EXPERIENCE

Jun 2024 - Present
Australia · UK

Founding Partner (CTO) · Ask the CTO (Sydney, Melbourne, Brisbane)

Provide fractional, interim, contract and permanent CTO/CTPO services to early-stage and scaling ventures and innovation teams in Australia and the UK. Work spans technical strategy, digital transformation, platform and enterprise architecture, hands-on AI (SDLC and end-user services), data & platform implementation, product roadmaps, delivery, team formation, vendor management and engineering culture.

Current engagement · MEGT: Technical Lead across GCP (Data & AI) and AWS (Platform) environments. Client work also includes Motor Platform (AU), Wistla (UK) and Dotzle (UK).

Technology: TypeScript, React/React Native, AWS/GCP, AWS Lambda, Kubernetes, Postgres, Python, GraphQL, Vertex AI, Anthropic/OpenAI APIs, BigQuery, Airflow / Cloud Composer, LangChain/LangGraph, enterprise architecture, micro-services, CI/CD, RAG and graph databases, Temporal.io. Compliance: HIPAA, GDPR, RFFR and SOC 2.

Jan 2020 - May 2024
UK · US · Australia · Vietnam

Executive VP, Technology and Innovation · Skedulo

Led the end-to-end Product and Technology function for a global workforce management SaaS business. Built a high-performance organisation across four countries with product, UX, customer support, cybersecurity, infrastructure, platform, application and solutions engineering capabilities. Championed the Deskless Productivity Cloud and worked across the business to improve customer outcomes and delivery.

Technology: Kotlin, Node.js, TypeScript, React, React Native, Kubernetes, AWS, serverless, PostgreSQL, Python, GraphQL, Salesforce, ML and generative AI. Compliance: HIPAA, GDPR, SOC 2, ISO 27001.

Mar 2018 - Jan 2020
London · Sheffield · Paris · Sydney

Chief Product and Technology Officer · Perkbox

Led a 100-person product and engineering team delivering an AWS-based SaaS platform across the UK, Ireland, France and Australia, serving thousands of businesses and hundreds of thousands of employees. Combined hands-on technical work with product, people, operational and board-level responsibilities.

Technology: Node.js, React, React Native, Go, TypeScript, Salesforce, PostgreSQL, MongoDB and AWS. Compliance: ISO 27001, GDPR.

Sep 2009 - Dec 2014
London · New York

Founder and CTO · Open Video Ads

Created an open-source initiative for IAB VAST/VPAID-compliant video player technology, then built a commercial business serving millions of video ads daily. Sold the business and technology to JW Player in 2014.

Sep 2009 - Jul 2013
Global

Group CTO · Zattikka

Led technology across five game studios in a social and casual gaming group, managing teams and platforms spanning web and mobile.

Skills: Acquisition/merge and integration activities, group level multi-org team formation and management, cross group performance reporting, technology standards development and rollout.

Apr 2002 - Dec 2006
London · Global

Head of Mobile Technology · Yahoo!

Built Yahoo!’s global mobile engineering unit from London and led an organisation of 350+ engineers across the UK, Europe, the US, South America, China, Australia and Southeast Asia. Delivered mobile products including Yahoo! Mail, Yahoo! Finance, the first Yahoo! Mobile Apps and the FIFA World Cup mobile service. Oversaw technology aspects of acquisitions and strategic integrations.

Skills: The delivery of cost efficient platform and service architecture at very large load levels, global massively distributed (32 countries) multi-disciplinary engineering team and programme/delivery management, agile practices, vendor and partner management (including FIFA, T-Mobile, Vodafone, Nokia etc), acquisition integration processes and management, 3rd party API integrations at scale, risk management, stakeholder engagement and management, strong communication and leadership, high performance delivery culture development, compliance management

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Feb 2001 - Mar 2002
London, UK

Interim CTO · XTempus

Led technology and product strategy for an early-stage mobile venture through its 2002 exit.

2000
Sydney, Australia

CTO · Talking Point Australia

Led early R&D into natural language processing and agent technology deployed on a JavaCard SIM. The innovation received the Golden Palm award at Mobile World Congress.

1997 - 1999
Sydney · Helsinki

Research and Development Manager · Nokia

Managed Nokia's Australian mobile R&D centre following the acquisition of my consulting company, supporting the integration of the team into Nokia. Delivered multiple complex software projects across the hardware and software lifecycle for mobile devices and mobile network products.

Technology: C++, embedded JVM, JavaScript and Java.

1996 - 1999
Sydney, Australia

Co-Founder and CTO · The Indigo Corporation

Built an object-oriented technology consultancy serving telecommunications and finance clients, including HP R&D, Nokia R&D, Macquarie Bank and FAI. Sold the business to Nokia in 1999 to support its Australian R&D presence.

1993 - 1996
Australia

Senior Consultant · Object Consulting Pty. Ltd.

Delivered object technology and distributed computing consulting, and co-authored Mentor, a full-lifecycle object-oriented methodology.

1989 - 1993
London, UK

Contract Software Engineer · Chase Manhattan Bank

Lead developer for dealing-floor position management software, including development, deployment and operational maintenance.

TECHNICAL BREADTH

Cloud & platform: AWS (including Bedrock), GCP (including Vertex AI), Terraform, serverless, Docker, Kubernetes, infrastructure and cloud-native systems. Languages & application: TypeScript, JavaScript, Node.js, React, React Native, Python, Java, Go, PHP, C++, Swift and Kotlin. Data & integration: PostgreSQL, MySQL, MongoDB, graph and vector databases, REST, GraphQL, RAG and agentic frameworks. Security & compliance: ISO 27001, SOC 2, HIPAA and GDPR. Engineering practices: Git, CI/CD. AI & data: OpenAI, Anthropic, BigQuery, Airflow / Composer and Medallion Architecture. Services & workflows: Micro-services and Temporal.

EDUCATION & ADDITIONAL

B.Inf, Computer Science
Griffith University, Australia · 1987-1989
University Medalist · graduated top of year

Languages
English · Native Japanese · Beginner

Professional interests
Technology-led market disruption, AI and NLP, high-performance team culture, and commercial value through technical excellence.