TECHNICAL DELIVERY LEAD

# Paul Schulz

Pragmatic technical leadership that turns complex priorities into shipped outcomes.

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## PROFILE

Technology executive and hands-on delivery leader with deep experience taking complex software initiatives from strategy through architecture, planning, implementation and operation. I lead distributed teams, align product and engineering, surface risks early and keep delivery focused on customer and commercial outcomes. Comfortable moving between executive stakeholders, technical design and the day-to-day decisions that unblock teams. I'm authoring Method.AI, an AI deployment methodology.

**Global engineering leadership**
Built and led organisations spanning the UK, Europe, the Americas, Australia and Asia.

**Products at scale**
Delivered platforms serving millions of users and customers across multiple markets.

**Builder and operator**
Founded and sold businesses; combines executive leadership with active technical contribution.

## ROLE-FIT CAPABILITIES

Technical delivery ownership / Architecture & engineering direction / Agile planning & execution / Risk and dependency management / Distributed teams / Stakeholder communication / Product and commercial alignment / Cloud platforms: AWS / GCP / Quality, security & operations

## SELECTED IMPACT

**Current Technical Lead engagement**
Contracted to MEGT as Technical Lead delivering an enterprise grade, AI enabled platform across a multi-cloud environment (AWS, GCP, Azure). Covers platform, solution and data engineering.

**Delivered under a six-week deadline**
Built a global team and SaaS scheduling solution for COVID mass vaccination across the US, Canada, Western Australia and New Zealand.

**Led complex delivery across four countries**
At Skedulo, drove product and enterprise customer delivery projects across professional service teams, 3rd party consultancies, product, engineering, security, infrastructure and support around a shared platform and customer outcomes.

**Commercial delivery at multi-market scale**
At Perkbox, led a 100-person product and engineering organisation serving thousands of businesses across four markets.

## PROFESSIONAL EXPERIENCE

**Jun 2024 - Present**
Australia · UK

### Founding Partner (Technical Leadership) · Ask the CTO (Sydney, Melbourne, Brisbane)

Providing fractional, interim, contract and permanent Technical Leadership (including Delivery management) services to early-stage and scaling ventures and innovation teams in Australia and the UK. The work spans technical strategy, programme planning, agile delivery management, hands-on implementation, product roadmaps, team formation, quality control, security management, vendor management and engineering culture.

Current engagement · MEGT: Technical Lead across GCP (Data & AI) and AWS (Platform) environments. Client work also includes Motor Platform (AU), Wistla (UK) and Dotzle (UK).

Skills: Agile and SDLC management, enterprise data platforms, data integration and APIs, data migration, data governance, DevSecOps, compliance management (ISO 27001, SOC2, GDPR, RFFR, HIPAA), AI service delivery and operations, Power BI reporting, 3rd party vendor management, risk management, stakeholder engagement and management, strong communication and leadership, leading complex multi-disciplinary teams across the delivery lifecycle, enterprise architecture, workflow orchestration (Temporal.io).

**Jan 2020 - May 2024**
UK · US · Australia · Vietnam

### Executive VP, Technology and Innovation · Skedulo

Led the end-to-end Product, Technology, Professional Service engineering and technical customer support functions for a global workforce management SaaS business. Built a high-performance organisation across four countries with product, UX, customer support, cybersecurity, infrastructure, platform, application and solutions engineering capabilities. Championed the Deskless Productivity Cloud and worked across the business to improve customer outcomes and delivery. Delivered a number of complex enterprise transformation initiatives with US and Canadian Government Health agencies, American Red Cross, Australian health organisations, and Australian and UK field service organisations.

Skills: Enterprise digital transformation, enterprise platform architecture and delivery, Salesforce, data integration and APIs, data migration, data governance, DevSecOps, agile and SDLC management, compliance management (ISO 27001, SOC2, GDPR, RFFR, HIPAA), ML service delivery and operations, risk management, stakeholder engagement and management, strong communication and leadership, leading complex multi-disciplinary teams across the delivery lifecycle, enterprise architecture, 3rd party vendor management.

**Mar 2018 - Jan 2020**
London · Sheffield · Paris · Sydney

### Chief Product and Technology Officer · Perkbox

Led a 100-person product and engineering team delivering an AWS-based SaaS platform across the UK, Ireland, France and Australia, serving thousands of businesses and hundreds of thousands of employees. Combined hands-on technical work with product, people, operational and board-level responsibilities.

Skills: Platform development and delivery across multi-disciplinary teams, enterprise integration/transformation projects with Salesforce and Netsuite. Agile delivery management, risk management, executive and board level engagement and communication, programme planning and delivery, vendor management and integrations, team management and high performance culture development. Compliance: ISO 27001, GDPR.

**Sep 2009 - Dec 2014**
London · New York

### Founder and CTO · Open Video Ads

Created an open-source initiative for IAB VAST/VPAID-compliant video player technology, then built a commercial business serving millions of video ads daily. Sold the business and technology to JW Player in 2014.

**Sep 2009 - Jul 2013**
Global

### Group CTO · Zattikka

Led technology across five game studios in a social and casual gaming group, managing teams and platforms spanning web and mobile.

Skills: Acquisition/merge and integration activities, group level multi-org team formation and management, cross group performance reporting, technology standards development and rollout.

**Apr 2002 - Dec 2006**
London · Global

### Head of Mobile Technology · Yahoo!

Built Yahoo!’s global mobile engineering unit from London and led an organisation of 350+ engineers across the UK, Europe, the US, South America, China, Australia and Southeast Asia. Delivered mobile products including Yahoo! Mail, Yahoo! Finance, the first Yahoo! Mobile Apps and the FIFA World Cup mobile service. Oversaw technology aspects of acquisitions and strategic integrations.

Skills: The delivery of cost efficient platform and service architecture at very large load levels, global massively distributed (32 countries) multi-disciplinary engineering team and programme/delivery management, agile practices, vendor and partner management (including FIFA, T-Mobile, Vodafone, Nokia etc), acquisition integration processes and management, 3rd party API integrations at scale, risk management, stakeholder engagement and management, strong communication and leadership, high performance delivery culture development, compliance management

**Feb 2001 - Mar 2002**
London, UK

### Interim CTO · XTempus

Led technology and product strategy for an early-stage mobile venture through its 2002 exit.

**2000**
Sydney, Australia

### CTO · Talking Point Australia

Led early R&D into natural language processing and agent technology deployed on a JavaCard SIM. The innovation received the Golden Palm award at Mobile World Congress.

**1997 - 1999**
Sydney · Helsinki

### Research and Development Manager · Nokia

Managed Nokia's Australian mobile R&D centre following the acquisition of my consulting company, supporting the integration of the team into Nokia. Delivered multiple complex software projects across the hardware and software lifecycle for mobile devices and mobile network products.

Technology: C++, embedded JVM, JavaScript and Java.

**1996 - 1999**
Sydney, Australia

### Co-Founder and CTO · The Indigo Corporation

Built an object-oriented technology consultancy serving telecommunications and finance clients, including HP R&D, Nokia R&D, Macquarie Bank and FAI. Sold the business to Nokia in 1999 to support its Australian R&D presence.

**1993 - 1996**
Australia

### Senior Consultant · Object Consulting Pty. Ltd.

Delivered object technology and distributed computing consulting, and co-authored Mentor, a full-lifecycle object-oriented methodology.

**1989 - 1993**
London, UK

### Contract Software Engineer · Chase Manhattan Bank

Lead developer for dealing-floor position management software, including development, deployment and operational maintenance.

## TECHNICAL BREADTH

Cloud & platform: AWS (including Bedrock), GCP (including Vertex AI), Terraform, serverless, Docker, Kubernetes, infrastructure and cloud-native systems. Languages & application: TypeScript, JavaScript, Node.js, React, React Native, Python, Java, Go, PHP, C++, Swift and Kotlin. Data & integration: PostgreSQL, MySQL, MongoDB, graph and vector databases, REST, GraphQL, RAG and agentic frameworks. Security & compliance: ISO 27001, SOC 2, HIPAA and GDPR. Engineering practices: Git, CI/CD. AI & data: OpenAI, Anthropic, BigQuery, Airflow / Composer and Medallion Architecture. Services & workflows: Micro-services and Temporal.

## EDUCATION & ADDITIONAL

**B.Inf, Computer Science**
Griffith University, Australia · 1987-1989
University Medalist · graduated top of year

**Languages**
English · Native Japanese · Beginner

**Professional interests**
Technology-led market disruption, AI and NLP, high-performance team culture, and commercial value through technical excellence.